THE KNOXVILLE CHAMBER'S MONTHLY ECONOMIC INDICATORS

OCTOBER 2023

NOTE - Knoxville MSA includes: Anderson, Blount, Campbell, Grainger, Knox, Loudon, Morgan, Roane & Union Counties.

| | | | July '23- | Aug. '22- |
|-------------|---|--|---|--|
| Aug. 2023 | July 2023 | Aug. 2022 | Aug. '23 | Aug. '23 |
| 253,912 | 258,159 | 251,344 | -1.6 | 1.0 |
| 445,115 | 453,126 | 440,798 | -1.8 | 1.0 |
| 3,370,924 | 3,419,126 | 3,254,025 | -1.4 | 3.6 |
| 168,049,000 | 168,354,000 | 164,971,000 | -0.2 | 1.9 |
| | | | | |
| 442,700 | 440,900 | 428,100 | 0.4 | 3.4 |
| 3,304,600 | 3,299,200 | 3,237,200 | 0.2 | 2.1 |
| | | | | |
| 7,400 | 8,116 | 7,202 | -8.8 | 2.7 |
| 13,706 | 15,639 | 13,442 | -12.4 | 2.0 |
| 113,114 | 125,118 | 116,989 | -9.6 | -3.3 |
| | | | | |
| 2.9 | 3.1 | 2.9 | -0.2 | 0.0 |
| 3.1 | 3.5 | 3.0 | -0.4 | 0.1 |
| 3.4 | 3.7 | 3.5 | -0.3 | -0.1 |
| 3.9 | 3.8 | 3.8 | 0.1 | 0.1 |
| | 253,912 445,115 3,370,924 168,049,000 442,700 3,304,600 7,400 13,706 113,114 2.9 3.1 3.4 | 253,912 258,159 445,115 453,126 3,370,924 3,419,126 168,049,000 168,354,000 442,700 440,900 3,304,600 3,299,200 7,400 8,116 13,706 15,639 113,114 125,118 2.9 3.1 3.1 3.5 3.4 3.7 | 253,912 258,159 251,344 445,115 453,126 440,798 3,370,924 3,419,126 3,254,025 168,049,000 168,354,000 164,971,000 442,700 440,900 428,100 3,304,600 3,299,200 3,237,200 7,400 8,116 7,202 13,706 15,639 13,442 113,114 125,118 116,989 2.9 3.1 2.9 3.1 3.5 3.0 3.4 3.7 3.5 | Aug. 2023 July 2023 Aug. 2022 Aug. '23 253,912 258,159 251,344 -1.6 445,115 453,126 440,798 -1.8 3,370,924 3,419,126 3,254,025 -1.4 168,049,000 168,354,000 164,971,000 -0.2 442,700 440,900 428,100 0.4 3,304,600 3,299,200 3,237,200 0.2 7,400 8,116 7,202 -8.8 13,706 15,639 13,442 -12.4 113,114 125,118 116,989 -9.6 2.9 3.1 2.9 -0.2 3.1 3.5 3.0 -0.4 3.4 3.7 3.5 -0.3 |

Sources: Tennessee Dept. of Labor & Workforce Development/U.S. Bureau of Labor Statistics

INFLATION RATES - CONSUMER PRICE INDEX (CPI) - ALL ITEMS

| | | | | % Change | % Change |
|-------------------|--------------|--------------|--------------|-----------|-----------|
| | | | | July '22- | Aug. '21- |
| | Aug. '22-'23 | July '22-'23 | Aug. '21-'22 | Aug. '23 | Aug. '23 |
| *Southeast Region | 4.0 | 3.2 | 8.6 | 0.8 | -4.6 |
| U.S. Avg. | 3.7 | 3.2 | 8.3 | 0.5 | -4.6 |

*South - City Size Class B/C

| CALEC | TANDEN | | |
|-------|----------|------------|-----------------|
| SALES | IAX REVI | :NUE = STA | TE & LOCAL (\$) |

| State Sales Tax | Aug. 2023 | July 2023 | Aug. 2022 | % Change July '23- Aug. '23 | % Change Aug. '22- Aug. '23 |
|-----------------|---------------|---------------|---------------|-----------------------------------|-----------------------------------|
| Knox Co. | 80,234,372 | 83,088,188 | 76,165,334 | -3.4 | 5.3 |
| Knoxville MSA | 125,295,050 | 127,634,149 | 118,704,164 | -1.8 | 5.6 |
| Tennessee | 1,185,054,041 | 1,227,058,156 | 1,148,639,611 | -3.4 | 3.2 |
| Local Sales Tax | | | | | |
| Knox Co. | 27,121,333 | 27,896,038 | 25,839,471 | -2.8 | 5.0 |
| Knoxville MSA | 44,889,152 | 45,497,070 | 42,101,266 | -1.3 | 6.6 |

Source: Tennessee Dept. of Revenue

Source: U.S. Bureau of Labor Statistics

RETAIL SALES - NATIONAL (IN MILLIONS OF DOLLARS)

| Category | Aug. 2023 | July 2023 | Aug. 2022 | % Change July '23 Aug. '23 | % Change Aug. '22- Aug. '23 |
|--------------------------------------|-----------|-----------|-----------|----------------------------------|-----------------------------------|
| • • | • | - | 699,328 | 2.3 | 2.8 |
| Total Retail Sales | 719,201 | 702,904 | | | |
| Building Materials | 43,852 | 42,308 | 44,885 | 3.6 | -2.3 |
| Clothing Stores | 26,991 | 25,124 | 25,999 | 7.4 | 3.8 |
| Electronics & Appliances | 7,662 | 7,209 | 7,445 | 6.3 | 2.9 |
| Food & Beverage Stores | 83,460 | 83,902 | 80,424 | -0.5 | 3.8 |
| Food Svcs & Drinking Places | 93,126 | 94,606 | 88,143 | -1.6 | 5.7 |
| Furniture & Home Furnishings | 11,391 | 10,741 | 12,101 | 6.1 | -5.9 |
| Gasoline Stations | 59,793 | 57,101 | 68,632 | 4.7 | -12.9 |
| General Merchandise Stores | 74,547 | 72,725 | 69,851 | 2.5 | 6.7 |
| Health & Personal Care | 36,639 | 35,031 | 33,729 | 4.6 | 8.6 |
| Miscellaneous Stores | 15,738 | 15,629 | 16,813 | 0.7 | -6.4 |
| Motor Vehicle & Parts Sales | 142,040 | 136,399 | 135,389 | 4.1 | 4.9 |
| Non-store Retailers | 114,688 | 113,647 | 105,754 | 0.9 | 8.4 |
| Sporting Goods/Books/ Hobby/Music | 9,294 | 8,482 | 10,163 | 9.6 | -8.6 |

Source: U.S. Census Bureau - Advance Monthly Retail Trade Report

RETAIL SALES - KNOXVILLE MSA (\$)

| | | | | % Change Feb '23- | % Change March '22- |
|---------------------------|---------------|---------------|---------------|----------------------|------------------------|
| Category | March 2023 | Feb. 2023 | March 2022 | March '23 | March '23 |
| Total Retail Sales | 1,861,305,988 | 1,626,056,008 | 1,803,295,304 | 14.5 | 3.2 |
| Building Materials | 175,268,555 | 132,904,714 | 176,825,287 | 31.9 | -0.9 |
| General Merchandise | 239,244,796 | 210,933,390 | 224,080,895 | 13.4 | 6.8 |
| Food Stores | 253,286,757 | 239,073,466 | 243,079,735 | 5.9 | 4.2 |
| Autos, Boats, Aircraft | 408,012,361 | 357,844,990 | 422,771,290 | 14.0 | -3.5 |
| Service Stations | 109,620,936 | 94,850,131 | 114,549,819 | 15.6 | -4.3 |
| Apparel & Accessories | 40,434,798 | 30,789,506 | 41,592,502 | 31.3 | -2.8 |
| Furniture & Home Decor | 64,291,362 | 53,863,457 | 62,021,172 | 19.4 | 3.7 |
| Eating/Drinking Places | 231,461,689 | 202,175,090 | 210,220,880 | 14.5 | 10.1 |
| Other Retail | 337,554,384 | 303,401,614 | 305,717,727 | 11.3 | 10.4 |

Note: Local retail sales estimates lag behind several months. Source: Tennessee Department of Revenue

HOUSING MARKET

| | Aug. 2023 | July 2023 | Aug. 2022 | July '23- Aug. '23 | % Change Aug. '22- Aug. '23 |
|------------------------------|-----------|-----------|-----------|-----------------------|-----------------------------------|
| Homes Sold (SAAR)* | 17,957 | 16,299 | 21,232 | 10.2 | -15.4 |
| Active Listings Inventory | 3,684 | 3,440 | 3,725 | 7.1 | -1.1 |
| Median Home Sales Price (\$) | 350,000 | 350,000 | 325,000 | 0.0 | 7.7 |
| Months of Inventory | 2.40 | 2.20 | 1.98 | 0.20 | 0.42 |

Source: East Tennessee REALTORS®

*Note: East Tennessee REALTORS® reports monthly home sales patterns using a seasonally adjusted annualized rate (SAAR), an adjusted rate that takes into account typical seasonal fluctuations in data and is expressed as an annual total. Comparing month-over-month housing market data using this method provides a more accurate depiction of home sales.

RESIDENTIAL BUILDING PERMITS

| | | | | % Change Aug. '22- |
|------------------|---------------|------------|-----------|-----------------------|
| | | Aug. 2023* | Aug. 2022 | Aug. '23 |
| Knoxville (City) | Total | 363 | 27 | 1244.4 |
| | Single-Family | 9 | 27 | -66.7 |
| | Multi-Family | 354 | 0 | 100.0 |
| Knox Co. | Total | 547 | 137 | 299.3 |
| | Single-Family | 193 | 137 | 40.9 |
| | Multi-Family | 354 | 0 | 100.0 |
| Knoxville MSA | Total | 771 | 349 | 120.9 |
| | Single-Family | 417 | 307 | 35.8 |
| | Multi-Family | 354 | 42 | 742.9 |
| Tennessee | Total | 6,019 | 2,813 | 114.0 |
| | Single-Family | 2,999 | 2,499 | 20.0 |
| | Multi-Family | 3,020 | 314 | 861.8 |

 * All 2023 building permit data is preliminary and therefore subject to revision throughout the year.

Sources: U.S. Housing & Urban Development – SOCDS – State of the Cities Data Systems; U.S. Census Bureau – Building Permits Survey

AIR SERVICE (MCGHEE-TYSON AIRPORT)

| | Aug. 2023 | July 2023 | Aug. 2022 | % Change July '23- Aug. '23 | % Change Aug. '22- Aug. '23 |
|------------|-----------|-----------|-----------|-----------------------------------|-----------------------------------|
| Passengers | 246,799 | 276,380 | 218,071 | -10.7 | 13.2 |
| Freight | 6,973,982 | 5,841,597 | 7,493,398 | 19.4 | -6.9 |

Source: Metropolitan Knoxville Airport Authority

For more information on research, contact Joe Riley, jriley@knoxvillechamber.com. To learn more about this data, please visit www.knoxvillechamber.com/eco. If you are interested in being a participant in our monthly economic outlook surveys, please register at www.knoxvillechamber.com/ecoregistration.

